

Winter 2007

Federation NEWS

www.fnyip.com

67th Year



FEDERATION OF NEW YORK INSURANCE PROFESSIONALS INC.

See You At
65th ANNUAL CONVENTION

Hosted By The Insurance Professionals of the Mohawk Valley
April 10-13, 2008

Doubletree Hotel - Syracuse, NY

Continuing Education Credits
INCLUDED IN REGISTRATION

THURSDAY, APRIL 10, 2007

"Auto Theft - 2 CE Credits
"Air Bags" 2 CE Credits

FRIDAY, APRIL 11, 2007

"Flood Ins: - How Does It Really Work? - 3 CE Credits
"Kids Personal Lines Hazard" - 4 Credits
Commercial Lines Coverage Gaps & Solutions" - 4 CE Credits

Business Meeting & Election of Officers
Installation of Officers
JEANNE PRILL Incoming President

Visit our website: www.FNYIP.com or Contact Tina Bobak at 914-738-4011 x3362 or tina@efk.com

*We are pleased and proud to announce
the recipient of Federations highest honor.*

2008 Insurance Professional of the Year
JUDI DEMARCO, FIPC

*Please join us in our celebration at FNYIP's 65th Annual Convention
when Judi will receive this special honor.*

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www.fnyip.com

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PRESIDENT'S MESSAGE

Kathy Crough, FIPC

I'd like to wish every member a very happy, healthy and safe holiday season.

The past three months have been busy ones. In September, I attended the NAIW regional meeting, along with Region IV director DeDe Stapert. There is interest in the Buffalo area in joining Federation. Stay tuned for developments. September 17th found me in Syracuse for Syracuse Insurance Professionals' 65th anniversary celebration. Three regional directors and our treasurer represented Federation. It was a wonderful evening complete with a nostalgic slide show.

In October, I attended the joint meeting held by Saratoga, Glens Falls and Albany associations, then the following night Jeanne Prill and I attended Westchester's meeting. The Region IV auction was a great success on October 18th. All three local associations worked hard to make the evening rewarding.



In November I attended the joint meeting for Mohawk Valley and Chenango Valley, and the GRIP meeting. Weather permitting I will be in Ogdensburg for North Country's December meeting.

The enthusiasm and energy I have seen while attending the local meetings is truly great. It certainly energizes me and encourages me about the future of Federation. I am looking forward to visiting the remaining associations before convention. Thanks to all for their hospitality and friendship. Don't forget your deadlines, journal ads, convention forms and resolutions. See you "camping along the Mohawk!" Happy Holidays!

QUARTER OF CENTURY

Elizabeth Pierce

FNYIP established the Quarter Century Club in 1986. To date there are more than 150 members. Are you qualified to join this group?

Please forward submissions for new members of the Quarter Century Club prior to March 1, 2008 Installation of New Quarter Century Members will take place at FNYIP 65th Annual Convention in Syracuse

Members Name: _____

Members Address: _____

Local Association: _____

Year Joined: _____

Association Presidents Signature: _____

Date _____

Contact me for additional information or should you have any questions.

716-861-6326 or
epierce6@twcny.rr.com

VICE PRESIDENT MESSAGE

Jeanne Prill

The holidays are a busy time for everyone and working on your association's membership is surely low on your list of priorities. Higher on the priority list are charitable contributions, wrapping gifts for needy families or ringing the bell for the Salvation Army. Each of our local associations really excels this time of year in giving back to their communities, which seemingly overshadows membership efforts.

However, your Holiday efforts are actually a part of membership recruitment!

Let your coworkers know what your association is doing for the community. Take lots of pictures so that you can share them with potential members in January and February, when most schedules have slowed down a bit. Invite guests to your January or February meeting and recap your Community Service successes from the Holiday season. The energy that you put into the Holidays is transferable to

your membership efforts down the road. So enjoy your holidays, give generously, support those that need it and "bank" a little of that energy for the new calendar year.

Very Warmest Wishes to all of my
F N Y I P f r i e n d s !

jprilltraining@hughes.net

PS: New mailing address: 6700 Daily Road, Rome, New York 13440.

IMPORTANT: Please send Retired Ins Professional applications to me by April 1, 2008. (see website for application)

INDUSTRIAL LIAISON

Elizabeth Pierce

The 2008 "L" day (Legislative Day) has been moved up to January 23rd. I am looking forward to joining hundreds of other insurance professionals and will be attending for the first time. Let me know if any other members plan on attending and

if anyone else has attended in the past please share your experience.

The Senate has passed the Terrorism Risk Insurance Program Reauthorization Act TRIPRA. This bill would extend the backstop an additional 7 years. Bill expires December 31. Hopefully, the House and Senate will produce a unified bill

for the President to sign.

Many of you know Kathy Weinheimer from IIABNY who was recently recognized as Person of the Year at Binghamton I day. Many of our paths have crossed with Kathy and agree she continues to be a great asset to our profession. Congratulation Kathy!

