

WINLI MEETING

April 24, 2006

Wicker's
206 Old Country Road
Hicksville, N Y 11801
516-433-6466

**SPEAKER – Lou Spina of
Atlynx Surety Brokers, LLC**

To make reservations, please call -
Denese Thompson at 516-745-7504

COST - \$35

RESERVATION FORM WINLI APRIL MEETING

Name(s): _____

Name(s): _____

Agency/Company: _____

Phone #: _____

Enclosed is a check for \$ _____ for _____ reservations.

Please make check payable to WINLI and mail to:

Joyce Piselli
523 Advent Street
Westbury, NY 11590

THE PRODUCER

WOMEN'S INSURANCE NETWORK OF LONG ISLAND

APRIL 2007

WINLI MEETING

April 24, 2007

Wicker's Restaurant
206 Old Country Road
(516) 433-6466
Time: 6p.m.

**GUEST SPEAKER – Lou Spina of Atlynx
Surety Brokers, LLC**

TOPIC: Surety

COST - \$35 for Members

To make reservations, please call -
Denese Thompson at 516-745-7504

Or

Mail Check To:
Joyce Piselli
123 Advent Street
Westbury, NY 11590

CALENDAR OF EVENTS

4/12 Suffolk County
Agents Annual
Meeting

4/12	QCIP General Meetings	Belmont Stakes, Glendale
4/17	Tri-County Annual Meeting	Fox Hollow, Woodbury
4/19-4/22	WINLI/FNYIP Annual Convention	Saratoga, NY
4/19	PIANY LI Regional Awareness Program	Leonard's of Great Neck, NY
4/24	WINLI – Monthly Meeting	Wickers, Hicksville
4/25	IIABA Nat'l Convention & Nat'l Legislative Conference	
6/25	Tri-County IIAA Jackson Traub Golf Outing	Woodmere Club, Woodmere

President's Message

Denese Thompson

The 11th Annual Auction was another big success. We had approximately 600 people attend this event. Although the final numbers are not in yet, I'm confident that our contribution to Special Olympics and Cold Spring Harbor will be sizeable and as always, appreciated. I like to extend a special thank you to Camille Kurinsky, Elaine Brown, Carla Connolly and Maria Thomas for all the hard work they put in to make this event successful. The work of all the committee members and volunteers is also appreciated.

On Wed. 3/21/07 the Second Annual Region I Dinner was held in Pelham, NY hosted by Westchester Insurance Professional. All the associations in Region I were represented and the guest speak from Toastmasters International was very interesting. The outgoing Region I Director Janice Goody, presented gifts of appreciation to each association president.

If you haven't already done so, please get your membership dues mailed out immediately. A membership form is attached to this newsletter. Dues is for the term 3/1/07 to 2/29/08.

April 19-22 will be the State Federation 64th Convention. I'm looking forward to spending a few days in Saratoga and hope to see you there as well.

For those not attending Convention, April 19, 2007 is the 2007 LI Rap at Leonard's of Great Neck. See Upcoming Events section for other industry events for April.

The next members meeting will be held Tuesday 4/24/07. We will be voting on the slate of officers for the upcoming year. I will also be seeking members to volunteer serving on the WINLI Board in any of the various positions. Please see me if you are interested.

The slate of officer's as it currently stands is:

President	Denese Thompson
Vice President	Carla Connolly
Corresponding Secretary	Paula Schwarz
Recording Secretary	Tina Barthel
Treasurer	Elaine Murello
Member-at-Large	Lisa Quiñones

THE PRODUCER

WOMEN'S INSURANCE NETWORK OF LONG ISLAND

FEBRUARY 2007



SAFETY SECTION

SPRING'S CLEANING SAFETY

With warmer weather approaching, everyone emerges from their winter cocoons and jumps into neglected projects such as SPRING CLEANING.

Many of these chores focus on outside yard work. In order to maintain safe procedures, make sure to:

1. Always wear protective clothing and eyewear when handling pesticides and fertilizers.
2. Make sure to rake your lawn before mowing. This will prevent any loose stones and debris from launching in to the air.
3. Before doing any hands-on weed removal, make sure to identify all plants that will be within reach (i.e. poison ivy, poison sumac, poison oak, etc...). Make sure to treat these types of rashes if acquired during your work.
4. When refueling gasoline-powered tools, make sure the engine is powered off and the engine is cool. Do not spill gasoline onto a hot engine.
5. Do not store any gasoline-powered tools near a pilot light or any other flammable object.
6. When using a trimmers or hedger, make sure all blade guards are in place and make sure to wear protective eyewear.

And, for household maintenance, this is a great time to replace the batteries in your smoke and carbon monoxide detectors; make sure the fire extinguishers are recharged and placed in the appropriate locations for easy accessibility in case of an outbreak.



If you have any other nominees to be considered, please contact the Nominating Committee Chairperson – Elaine Brown at grandy@optonline.net or myself.

FLYERS ARE ATTACHED FOR THE FOLLOWING EVENTS:

- **APRIL WINLI MEETING RESERVATION FORM**
- **TRICOUNTY INDEPENDENT INSURANCE AGENTS ASSOCIATION ANNUAL MEETING REGISTRATION FORM**
- **TRICOUNTY IIAA JACKSON TRAUB GOLF OUTING REGISTRATION**

Employment Opportunities:

- Personal lines CSR for Smithtown Insurance Agency. Licensed, Inside Sales and Computer Experience a plus. Monday thru Friday 8:30a.m - 4:30p.m.; Salary plus incentives

If interested in any of the above listed positions, please contact Trish Dean at (516) 581-6461.

Any member interested in contributing an article should e-mail ideas to:

Jennifer Weingarten at
JWeingarten@esuretybond.com

Please send in MS Word format (.doc).

**TRI COUNTY INDEPENDENT INSURANCE
AGENTS ASSOCIATION, INC.**

Meeting Notice – with members of CPCU-LI chapter

What's Lurking Around the Corner?



The insurance industry involves risk and uncertainty. Attendees at this meeting will be given an eye-opener of what to expect in the future. Hear about a variety of developments on new or changing exposures and their potential impact on the industry. Topics will include climate changes, new aspects of privacy, intelligent cars and smart transportation systems.

April 17, 2007

Our speaker is Domenick Yezzi, Jr., CPCU. He is vice president of special commercial lines and shared services for Insurance Services Office (ISO). With more than 25 years with ISO, our speaker brings a wealth of knowledge and up-to-the-minute information.

Election of new TriCounty Officers and Directors will also take place at this meeting.

PLACE: Fox Hollow Inn
7725 Jericho Tpke, Woodbury
(Tel: 516-921-1415)

TIME: 6:00pm Cocktails & hors d'oeuvres
7:00pm Dinner and program

COST: \$45.00 pp for TriCounty members & evening sponsors.
\$50.00 pp all other guests.

REGISTER ON-LINE AT www.tricountyagents.com

*Click on "Register for Events on Line", select the meeting title then 'Sign Up Now'
or*

*complete and return the following registration form with your check.
ALL RESERVATIONS MUST BE IN BEFORE END OF DAY, 4/12/07.*

Contact is Pat Calvert 516-621-2209 – Fax 516-484-9051 – E-m: calvertpc@aol.com

Reservation for April 17, 2007

Name _____

Please make your check payable to
TriCounty HAA and return this form
with a check to:

Name _____

Agency/Company _____

TriCounty HAA
P.O. Box 316
Albertson, NY 11507-0316

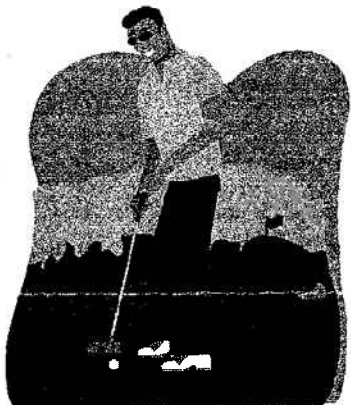
Tel. No: _____

Email: _____

TriCounty IIAA

JACKSON TRAUB GOLF OUTING

Monday, June 25, 2007



9:30 a.m.	Brunch
10:30 a.m.	Putting Contest
11:45 a.m.	Shotgun Tee-Off
5:00 p.m.	Cocktails & Dinner

Located at the beautiful Woodmere Club, this is the premier golf event of the season. The outing sells out fast so make sure you register early.

Your golf fee includes use of the driving range, cart, greens fees, brunch, barbecues and refreshments on the course, cocktails, dinner, and lots of prizes and giveaways.

Directions to the Woodmere Club: From South Shore: Southern State Pkwy to Peninsula Blvd. (exit 19S). Take Peninsula Blvd approx. 7 miles and turn left on Woodmere Blvd. Go to Broadway and turn right. Go approx. ¼ mile and turn left at the traffic light on to Meadow Drive. Follow to the club. From North Shore: Northern State/Grand Central Pkwy to Cross Island Pkwy South. Bear Left on to Southern State Pkwy East. Take exit 13S, Central Ave. becomes Mill Rd. after Sunrise Hwy. Turn Right on Peninsula Blvd. and go approx. 1 mile. Turn left on Woodmere Blvd., follow directions above. 516-295-2500

For more info call: David Spiro 516-568-0800 or Lane Rubin 516-228-9700

REGISTRATION FORM

Golf & Dinner \$275.00 p.p.
Cocktails & Dinner only \$110.00 p.p.

REGISTER ON-LINE AT – tricountyagents.com

Click on "Register for Events on Line", select the golf outing then "Sign Up Now".

You may register up to 4 people with 1 transaction on-line and pay by check or credit card. Make check(s) payable to TriCounty IIAA and mail with this form to:

Lane Rubin ,EXCEL Coverage Group, LLC
900 Merchants Concourse
Westbury, NY 11590

For more info: David Spiro 516-568-0800
 Lane Rubin 516-228-9700 ext. 13 fax 228-9809
 Email: lrubin@excelcoverage.com

 Name Address

 Firm Name Phone E-Mail

Place in foursome with: _____