

THE PRODUCER

WOMEN'S INSURANCE NETWORK OF LONG ISLAND

February 2008

Visit our Website – www.winli.org

**WINLI Monthly Meeting
Joint with
Queens County Insurance Professionals**

Thursday, February 7, 2008

Belmont Steaks
79-11 Myrtle Avenue
Glendale, NY 11385

Guest Speaker: Karen Moss

Topic: Computers and You – All You Wanted to Know But Were Afraid to Ask

6:00 PM Cocktail Hour, Dinner with Meeting to Follow

Cost: \$35.00

Please mail your check [payable to WINLI] to:
Janice Goody
1378 Oakfield Ave
Wantagh, NY 11793

President's Message

Denese Thompson

**HAPPY VALENTINE DAYS, FAT TUESDAY AND
LEAP YEAR!!!**

An appeal is going out to all for Officers and Board Members to fill the new slate. Contact our Nomination Chairperson – Elaine Brown – if you are interested in a position as an Officer or a position on the new Board. I understand we all have busy schedules, but this Association is a worthwhile organization that benefits all Insurance Professionals as we as our community. The work we do raising funds for various courses has not gone unnoticed. During this past year we raised/donated money for the INN (Interfaith Nutrition Network) during our Holiday Party, raised over \$1,500.00 for the Making Strides Against Breast Cancer at the October Breast Cancer Walk and was proud to donate \$16,000 each to Special Olympics and Cold Spring Harbor Labs for Breast Cancer Research from our Charity Auction.

Our January meeting held jointly with Suffolk County Independent Agents and LI Chapter of CPCU was a big success. Sam Friedman talk on "The Industry Reputation & Its Impact On Regulation & The Bottom Line" was both informative and entertaining.

Our February meeting will be held earlier than usual as it is being hosted by QCIP on **February 7, 2008** at Belmont Steaks, 7911 Myrtle Avenue, Glendale, NY. Car pools will be made available since parking in the area is at a premium. The speaker for the night is Karen Moss, President-Elect of QCIP and is Part II of her infamous program entitled "Computers and You- All You Wanted to Know But Were Afraid to Ask." I missed Part I, but heard it was excellent. I look forward to hearing and learning more. Karen help designed and maintains our website. Please let me know ASAP if you will be attending.

February is usually our Education Month. We have been approached by Glass America and asked to extend an invitation to our members to attend a 5 Credit CE Course that they offering **Free of Charge on Thursday, February 28, 2008** at the Holiday Inn in Ronkonkoma. The program starts at 9:00 AM and includes a Continental Breakfast at

CALENDAR OF EVENTS

| | | |
|-------------------|---|---|
| 2/6/08 | WINLI –Auction Planning Meeting | 777 Zeckendorf Blvd Garden City, NY |
| 2/7/08 | WINLI/QCIP – Joint Meeting | Belmont Steaks, Glendale, NY |
| 2/28/08 | 5 CE Credit Course offered by Glass America | Holiday Inn Ronkonkoma, NY |
| 3/26/08 | WINLI Charity Auction | Crest Hollow Country Club, Woodbury, NY |
| 4/10 – 4/13/08 | FNYIP 65 th Annual Convention | Double Tree Hotel, East Syracuse, NY |

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SAFETY SECTION

(The Safety Sections will feature Safety Tips for this Year's Safety Topic)

SAFETY ON WHEELS

Play Safe: Skate Safely

Gone are the days when a child could simply skate away for the day, and the only thing parents worried about was whether or not the child would return home, in tears, with a skinned knee or two.

Parents today have become wiser through stories of other types of injuries that can occur while skating. With the advent of faster, less stable in-line skates, the injuries have become more severe. Even with traditional "quad" skates and skateboards, parents are purchasing more practical protective gear. Children are more inclined to wear this protective gear more often than not. It makes sense and it's far less expensive than a trip to the emergency room!

When your skating child goes out today, make sure he or she is protected with the following:

- A **helmet** – prevents brain injuries that may be tragically irreversible. It also protects the scalp.
- **Wrist guards** – will guard against wrist fractures as kids naturally try to break their falls by putting their hands in front of them.
- **Gloves** – protects hands from scrapes, cuts and pavement burns that occur when the hands are put out to help break a fall.
- **Elbow pads** were unheard of when most parents were kids but are now the standard in preventing nasty scrapes on the pavement or even bone fractures, which can be the most painful broken bones to get.
- **Kneepads** – are important for obvious reasons – to protect from bruises, cuts, scrapes and pavement burns that are inevitable during skating.

My parents never taught us how to fall. We just did it and most of the time things came out okay. However, perhaps if we had heard of these simple tips, a lot of childhood's scars and hard knocks could have been avoided. Pass these on to your children:

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8:30 AM and lunch at 2:00 PM all provided by Glass America. Attached is the sign up sheet. If you are interested, please complete the form and fax it to Cecilia Silano as instructed.

April is FNYIP Annual Convention to be hosted this year by Insurance Professionals of Mohawk Valley. Their theme is year is "Camping Along the Mohawk." They have several events planned, including a campout and a costume contest. This should be very interesting. It all takes place **April 10-13, 2008** at the Double Tree Hotel, East Syracuse, NY. Reservation forms are available in your Federation Newsletter and at the FNYIP Website – www.fnyip.com.

HELP WANTED – We are looking for a committee to put together the WINLI Scrapbook to be presented at Convention. Myrtle Andruzzi has been faithfully doing this project for years, allowing us to bring home the winning prize more years than not. Myrtle needs help and a creative mind is what we need to bring back the gold to LI. We lost it last year to Westchester!!!!!! Contact Myrtle or me if you can help.

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SAFETY SECTION

- When falling, try to remember to land on the fleshiest parts of your body such as your backside.
- Falls are scary, but you'll hurt a lot less afterwards if you can somehow remember to go limp and relax.
- Don't stick your arms and hands straight out in front of you – rather, try to roll out of a fall.
- If you feel as if you're going to lose your balance, crouch down so that the trip to the ground won't be quite as long.
- Of course, traffic rules are doubly important once a child has wheels of any kind. Not only are they just as responsible to obey all traffic rules, but they also have to be mindful of staying a little bit farther away from traffic, lest they fall unexpectedly. Its better to fall on the sidewalk than to lose control and fly out in front of an unsuspecting motorist.

Any equipment with moving parts carries with it the possibility of loose gears, chains and other devices that can catch on clothes or, worse yet, a finger or foot. Make sure you and your child regularly check wheels and other attachments for security.

Information provided from Safety.com

EMPLOYMENT OPPORTUNITIES.....

- Entry Level/Clerical Positions in Insurance Agency located in Garden City, NY – No experience necessary, will train. College degree required (2 or 4 years).

If interested in any of the above listings?

Please contact Trish Dean at 516-581-6461.

FLYERS ARE ATTACHED FOR THESE EVENTS

FEBRUARY MEETING NOTICE

5 CREDIT CE COURSE OFFERED BY GLASS AMERICA

12TH ANNUAL CHARITY AUCTION AND JOURNAL AD FORM

Any member interested in contributing an article should e-mail it to:

Denese Thompson at denese@esuretybond.com

Please send in MS Word format (.doc).

We will review your article and let you know if we can include it in a future issue.



**WOMEN'S INSURANCE NETWORK OF LONG ISLAND
Dinner Meeting -- Joint Meeting with
Queens County Insurance Professionals**

Speaker: Karen Moss

Topic: Computers and You

When: Thursday, February 28, 2008

**Where: Belmont Steaks Restaurant
79-11 Myrtle Avenue
Glendale, NY 11385**

Time: 6:00PM – Cocktail Hour – Dinner & Program to follow

Cost: \$35.00

Email registration to

Denese Thompson – denese@esuretybond.com
Janice Goody – gkmj45@optonline.net

RESERVATION FORM WINLI'S FEBRUARY 2008 MEETING

Name(s): _____

Name(s): _____

Agency/Company: _____

Phone #: _____

Enclosed is a check for \$ _____ for _____ reservations.

Please make check payable to WINLI and mail to:
Janice Goody
1378 Oakfield Avenue
Wantagh, NY 11793

GLASS AMERICA

PRESENTS

5 CREDIT CE COURSE

AUTO GLASS REPLACEMENT FOR INSURER
5 HOUR CLASS WORTH 5 P&C CREDITS
INSTRUCTED BY GLASS AMERICA

FEBRUARY 28, 2008

HOLIDAY INN

3845 VETERANS MEMORIAL HWY
RONKONKOMA, NEW YORK

8:30AM CONTINENTAL BREAKFAST

9:00AM to 2:00PM COURSE

2:00PM LUNCH (provided by GLASS AMERICA)

FAX REGISTRATION BACK TO 631-957-3430

NAME _____ LICENSE# _____
AGENCY _____ PHONE _____
SOCIAL SECURITY# _____

NO REGISTRATIONS WILL BE ACCEPTED AFTER
FEBRUARY 20TH* ANY QUESTIONS, PLEASE CALL
CECILIA SILANO 631-848-6718

PLEASE BRING VALID FORM OF IDENTIFICATION WITH YOU.

**WOMEN'S INSURANCE NETWORK OF
LONG ISLAND
PRESENTS OUR
12TH ANNUAL
CHARITY AUCTION
PROCEEDS TO BENEFIT**

**BREAST CANCER RESEARCH
AND**

SPECIAL OLYMPICS

WEDNESDAY, MARCH 26, 2008

AT THE

**CREST HOLLOW COUNTRY CLUB
JERICHO TPKE., WOODBURY, NY**

TICKETS: \$60 (DINNER INCLUDED)

CONTACT: ELAINE BROWN

PHONE: 516-794-9023

EMAIL: GRANDY@OPTONLINE.NET



WOMEN'S INSURANCE NETWORK OF LONG ISLAND

Proudly Presents a

CHARITY AUCTION

on

Wednesday, March 26, 2008

Proceeds to benefit

Breast Cancer Research & Special Olympics of Long Island JOURNAL ADVERTISEMENT RESERVATION FORM

| | | | |
|---------------|-------|-----------|-------|
| Business Card | \$125 | 1/2 Page | \$275 |
| 1/4 Page | \$175 | Full Page | \$375 |

Please make your check payable to WINLI. Forward your check with a copy of this form and your advertisement to Elaine Brown, 1810-38 Front Street, East Meadow, NY 11554

Complete the following information

Name: _____ Phone# _____

Company Name: _____

Address: _____

Solicited by: _____ By: _____

All donations are tax deductible to the full extent allowed. The proceeds will be split 50% Breast Cancer, 50% to the Special Olympics of L.I. WINLI is not responsible for errors and/or omissions on pre-printed Journal Ads or Business Cards