

# THE PRODUCER

WOMEN'S INSURANCE NETWORK OF LONG ISLAND

May 2007

## WINLI MEETING

May 22, 2007

Join us for our annual Chinese Auction

Empire Szechuan Inc.  
6600 Old Country Road  
Syosset, NY 11791

**GUEST SPEAKER—Dr. Diane Esposito**  
**Researcher at Cold Spring Harbor**  
**Laboratory**

**TOPIC: Cold Spring Harbor**  
**Success Story**

**Cost: \$26.00**

To make reservations, please call -  
Denese Thompson at 516-745-7504 or email at  
denese@esuretybond.com

Please mail your check [payable to WINLI] to:  
Joyce Piselli  
523 Advent Street  
Westbury, NY 11590  
Please RSVP by 5/18/07

## President's Message

### Denese Thompson

Spring has sprung and we're finally enjoying some warm weather days.

We had an enjoyable, informative meeting in April with Lou Spina from Atlynx Surety Broker, LLC doing a presentation on surety bonds, while I succeeded in completely messing up the slide show presentation. Jeanne Prill - Vice President/President-Elect of FNYIP was also in attendance.

Several associations are planning their installations in the next few months (see upcoming events) and we are no exception. WINLI's installation dinner is scheduled for June 26, 2007 at Jericho Terrace, Mineola, NY. We will be installing our officers for the 2007-08 term, presenting our Regina Bergen/Past Presidents Scholarship Award, and presenting Special Olympics with our donation from the Auction.

The proceeds from the auction will be divided between NY Special Olympics (\$1,000,000 presented at Convention), Long Island Special Olympics - \$16,000 and Cold Spring Harbor Labs - for Breast Cancer Research - \$17,000.

Our May meeting will be our Annual Chinese Auction. Please bring items to auction off. It doesn't have to be anything big.

WINLI HAS MADE IT INTO THE AGE OF CYBERSPACE -

Visit our newly developed website at [www.winli.org](http://www.winli.org). We are still under construction and adding information, forms, announcements, etc to it as it develops. I'd like to thank Karen Moss from QCIP for helping me get this up and running.

If you have any suggestions, announcements, etc. that you'd like us to post at the site, please send them to me at [denese@esuretybond.com](mailto:denese@esuretybond.com).

Golf and Fishing Outings are being planned as we speak. Some include:

June 15, 2007 - CPCU Fishing Outing, Captree, NY

June 18, 2007 - CIBGNY Golf Outing, Engineers CC, Roslyn, NY

August 21, 2007 - Downstate Golf Outing, Windwatch CC

August 23, 2007 - Downstate Fishing Outing, Captree, NY

## CALENDAR OF EVENTS

5/16/07	Westchester Insurance Professionals Installation Dinner	LaNova Restaurant, Pelham, NY
5/24/07	Tri-County Installation Dinner	Chateau Briand, Carle Place, NY
6/7/07	QCIP's Installation Dinner	Reception House, Flushing, NY
6/14/07	Suffolk County Agent's Installation Dinner	Lombardi's Middle Island, NY
6/26/07	WINLI's Installation Dinner	Jericho Terrace, Mineola, NY
7-24-07	WINLI Summer Board Meeting	Garden City, NY

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WOMEN'S INSURANCE NETWORK OF LONG ISLAND

OCTOBER 2006

## REGINA BERGEN/PAST PRESIDENTS SCHOLARSHIP –

At our 2006 Summer Board meeting we voted and enacted this scholarship program in memory of Regina Bergen, one of the founding members and Past President of IWALI (predecessor to WINLI), and Past President of Federation. We also decided for this scholarship to be a dedication to all Past Presidents of WINLI.

This will be a \$100.00 Scholarship that can be used by active members towards Continuing Education in the Insurance Field.

**To qualify you only need to be a member in good standing with current membership dues paid in full.**

Please complete the attached Scholarship Application and submit to me by June 15, 2007. You can send via email at [denese@esuretybond.com](mailto:denese@esuretybond.com), fax @ 516-794-0380 or mail c/o Atlynx Surety Brokers, LLC – 777 Zeckendorf Blvd., Garden City, NY 11530. This Scholarship will be presented at WINLI Installation on June 26, 2007.

**YOU MUST BE PRESENT TO RECEIVE THIS AWARD.**

**2007-2008 Open Board Positions – please contact me if you are interested in participating on the WINLI 2007-2008 Board. Remember this Association only works when its members work.**

## EMPLOYMENT OPPORTUNITIES

- Roslyn agency seeking to fill a Commercial Lines Account Executive position, a Personal Lines Account Executive and a Producer position.
- Manhasset agency looking for a part time Commercial Lines CSR and a full time Personal Lines CSR (experience preferred)
- Roslyn agency seeking a full time, experienced Personal Lines Account Executive (knowledge of Applied Systems)

If interested in any of the above listed positions, please contact Trish Dean at (516) 581-6461.

## **FLYERS ARE ATTACHED FOR THE FOLLOWING EVENTS**

- **WINLI MAY MEETING NOTICE**
- **REGINA BERGEN/PAST PRESIDENTS SCHOLARSHIP APPLICATION**
- **JERRY BRUNELL MEMORIAL FISHING OUTING**
- **DOWNSTATE 4TH ANNUAL GOLF OUTING**



# WOMEN'S INSURANCE NETWORK OF LONG ISLAND

## MAY 2007 DINNER MEETING

**CHINESE AUCTION – Bring items to auction off**

Speaker: Dr. Diane Esposito from Cold Spring Harbor Labs

Topic: Successes at Cold Spring Harbor Labs

When: Tuesday, May 22, 2007

Where: **Empire Szechuan Restaurant**

6600 Jericho Turnpike  
Syosset, NY 11791

Time: 6:00PM Cocktails with Dinner and Program to Follow

Cost: \$26.00

Email Registration to:

Denese Thompson – [denese@esuretybond.com](mailto:denese@esuretybond.com)

Joyce Piselli – [joycepiselli@aol.com](mailto:joycepiselli@aol.com)

### RESERVATION FORM WINLI'S MAY 2007 MEETING

Name (s): \_\_\_\_\_

Name(s): \_\_\_\_\_

Agency/Company: \_\_\_\_\_

Phone # \_\_\_\_\_

Enclosed is a check for \$ \_\_\_\_\_ for \_\_\_\_\_ reservations.

Please make check payable to WINLI and mail to  
Joyce Piselli – 523 Advent St., Westbury, NY 11590



## REGINA BERGEN/PAST PRESIDENT SCHOLARSHIP APPLICATION

To be eligible for this scholarship, you must be a member in good standing with all membership dues paid in full. You also need to be present at the June 2007 Installation Dinner where this scholarship will be awarded.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone # \_\_\_\_\_ Email Address: \_\_\_\_\_

I will use this scholarship for the following: \_\_\_\_\_

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Signature: \_\_\_\_\_ Date: \_\_\_\_\_

The deadline for receipt of this application is Friday June 15, 2007. Please remit to Denese Thompson at [denese@esuretybond.com](mailto:denese@esuretybond.com); Fax to 516-794-0680 or mail to Atlynx Surety Brokers LLC  
777 Zeckendorf Blvd.  
Garden City, NY 11530

# Jerry Brunell Memorial Fishing Outing

Again this year, Downstate will hold its annual Fishing excursion on the "Fishtale" boat departing from Capetree Boat Basin. Ticket price includes a full day of fishing, breakfast, lunch, beer, soda, prizes, bait & tackle, fishbags.

**Sponsored by  
Downstate Insurance  
Assoc. Council  
Thursday  
August 23, 2007**

**Place** - Captree Boat Basin

**Time** - Departs 7:45am. Return 3:30pm

**Directions** - Southern State Parkway to Exit 40, Robert Moses Causeway, take south 5 miles to Captree Boat Basin exit.

**Footware** - Sneakers, dock-siders or equivalent

**Note** - to donate fishing prizes and more information, call **Martin Rosenthal** at

516-599-1100, ext 155

Please fill  
out and  
send with  
your check  
payable to  
Downstate

**Council**

Return to  
Martin Rosenthal  
c/o NGL Group  
112 Merrick Road  
Lynbrook, NY 11563

Firm Name \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_

Fishing # \_\_\_\_\_ @ \$55 each = \$ \_\_\_\_\_

Total Amount of enclosed check: \$ \_\_\_\_\_

Use back of form for additional fishermen.

**Downstate  
Insurance Associations  
Council, Inc.**

**4th Annual Golf Outing  
In Memory of Frank Balletta  
Tuesday, August 21, 2007**

Send in your reservations today for a fabulous day of golf at the new Hamlet Windwatch Golf & Country Club. Golf ticket price includes full day of golf, cart, locker, greens fees, a grand buffet brunch, refreshments at halfway house, a cocktail party and dinner. PLUS Great gifts, prizes, giveaways and presentation of golf awards to the winners.

**Schedule:**

12 Noon Registration & Brunch  
12:30 p.m. Putting Contest  
1:30 p.m. Shot Gun Tee off  
6:30 p.m. Cocktail reception, Hole and Golf Prizes

**Price:**

Golf & Dinner - \$245  
Cocktails and Dinner only - \$120

**Dress:**

Shirt with collars. No jeans, no cut-offs. Soft spikes or sneakers only!

**To donate a golf door prize, or other information, call Joe Costa @ (516)872-2300, ext. #3180**

**Windwatch Golf & Country**

**Club - 1715 Vanderbilt Motor**

**Parkway, Hauppague, NY**

**631-232-9850**

**Directions:**

**Take IIE (495)**

**coming from east - to exit 58. Make right at light (Old Nichol's Rd.) then to the 2nd light (Motor Pkway). Make left. Club entrance 1/2 mile on the right. When in driveway veer to left for lot.**

**coming from west - to exit 57. Turn left at first traffic light onto Motor Parkway. Continue 1.5 miles. Club entrance is on the left. When in driveway, veer to left for parking lot.**

**For other detailed instructions call the Club.**



**Rain or Shine**

**GOLF OUTING RESERVATION FORM**

**Please fill out & send with your check made payable to Downstate Council.**

**Return to:  
Downstate Ins. Council  
c/o Joseph Tunkel  
PO Box 812  
Lynbrook, NY 11563**

**Reserve early due to limited number of golfers allowed on course**

<b>NAME</b> _____	<b>Names of your foursome</b>
<b>AGENCY</b> _____	<b>1.</b> _____
<b>ADDRESS</b> _____	<b>2.</b> _____
<b>CITY</b> _____	<b>3.</b> _____
<b>PHONE#</b> _____ <b>FAX#</b> _____	<b>4.</b> _____

**Golf & Dinner \_\_\_ @ \$245pp \$ \_\_\_ Cocktails & Dinner only \_\_\_ @ \$120pp \_\_\_**